Contracting Authority: Croatian Employment Service, Service for Financing and Contracting of EU Projects

Improving labour market access of persons with disabilities

Guidelines for grant applicants

Operational Programme for Human Resources Development 2007 – 2013 Instrument for Pre-Accession Assistance

2007HR05IPO001

Reference: EuropeAid/134612/M/ACT/HR

Deadline for submission of Concept note: 16 September 2013
NOTICE

This is a restricted Call for Proposals. In the first instance, only Concept Notes must be submitted for evaluation. Thereafter, applicants who have been pre-selected will be invited to submit a Full Application Form. After the evaluation of the Full Applications, an eligibility check will be performed for those which have been provisionally selected. Eligibility will be checked on the basis of the supporting documents requested by the Contracting Authority and the signed ‘Declaration by the Applicant’ sent together with the application.
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1. OP HRD 2007 – 2013, IPA; IMPROVING LABOUR MARKET ACCESS OF PERSONS WITH DISABILITIES

1.1. BACKGROUND

The Instrument for Pre-Accession Assistance (IPA)\textsuperscript{1} was established by Council Regulation EC No 1085/2006 of 17 July 2006. It provides the overall framework within which pre-accession assistance will be made available to both candidate and potential candidate countries. The programming of assistance from IPA takes account of the experience of previous EU assistance in the fields of human resources development and social inclusion. Overall, EU assistance to Croatia has evolved from post-war reconstruction and humanitarian aid (in the late 1990s) through stabilisation and association support (CARDS programme) to the use of three pre-accession programmes (Phare, ISPA and SAPARD) for 2005 and 2006.

As of 2007, IPA as a whole is open to Croatia and should provide assistance to build institutional capacity for the efficient implementation of the *acquis communautaire* as well as to prepare for the management of the Structural and Cohesion Funds on accession. In bringing together pre-accession assistance across a range of instruments, IPA consists of five Components. Component IV - Human Resources Development - shall contribute to strengthening economic and social cohesion as well as to the priorities of the European Employment Strategy in the field of social inclusion, education and training and employment. In the context of the Human Resources Development Operational Programme (HRDOP)\textsuperscript{2}, Component IV is designed to assist the candidate countries in policy development and to prepare them for the implementation and management of the Community’s Cohesion policy, in particular the European Social Fund (ESF).

The grant scheme is developed under the Priority Axis 2: Reinforcing social inclusion of people at a disadvantage, designed to support access to employment of disadvantaged groups. The implementation of this grant scheme must contribute to the achievement of the indicators which are defined for Priority axis 2, Measure 2.1 and refer to Number of target group beneficiaries who increased employability potential through project activity participation; Number of target group beneficiaries who acquired job; Number of beneficiaries who obtained diploma or certificate (formal/non formal) by the end of the Grant scheme implementation; Number of beneficiaries who received professional rehabilitation services. Also projects have to contribute to the fulfilment of at least one and/or more indicators listed in section 1.2 of these Guidelines for Applicants under the LOT 1.

At the end of February 2013 there were 6,733 registered unemployed persons with disabilities\textsuperscript{3} in Croatian Employment Service (CES), which amounts 1.9% of total unemployed population registered in the CES. The highest number of unemployed persons with disabilities is registered in City of Zagreb (1,339 or 19.9% out of total number of unemployed persons with disabilities)\textsuperscript{4}.

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1. http://www.mrrsvg.hr/default.aspx?id=496
3. According to the UN Convention on the Rights of Persons with Disabilities “persons with disabilities include those who have long-term physical, mental, intellectual or sensory impairments which in interaction with various barriers may hinder their full and effective participation in society on an equal basis with others”. This definition if fully incorporated in National Strategy of Equalization of Possibilities for Persons with Disabilities from the year 2007 till the year 2015. According to the UN Convention, Croatian Act on Professional Rehabilitation and Employment of Persons with Disabilities defines person with disability as “…any person who has physical, sensory or mental impairment which results with reduced ability of meeting everyday needs permanently or for the period of at least 12 months”.
Persons with disabilities are in very difficult position on the Croatian labour market. There are several fundamental problems associated with their employment. First problem is inadequate educational structure. In average, the educational level of persons with disabilities is lower than of the total unemployed population. Also, they generally obtain education in occupations which do not respond to the labour market needs. According to the available data on education, 67% of persons with disabilities did not finish elementary school or they have only primary education, about 25% finished high school education, while only 3% has university or bachelor’s degree.

According to the CES data for February 2013, the biggest number of unemployed persons with disabilities are at the age of 20-24 (1.148 6.733). The structure of unemployed persons with disabilities by educational background shows that the most number of unemployed persons with disabilities are secondary school graduates (5.592), out of whom those with 1-3 year vocational secondary school background have major share (4.656).

The second fundamental problem and the biggest obstacle of employment of persons with disabilities is negative social attitudes towards them. Moreover, lack of work experience and long-term unemployment are also among main reasons of their diminished competitiveness on the labour market. As a result of long-term unemployment, persons with disabilities have lower motivation for seeking employment, as well as reduced work capacity. CES data show that the majority of unemployed persons with disabilities are the long-term unemployed (4.335 or 64.4% out of total number of unemployed persons with disabilities). Besides general prejudices, one of the biggest problems regarding employment of persons with disabilities is employer’s fears and prejudice of employing persons with disabilities. A certain number of employers is reluctant to employ person with disability since they are not familiarized with the possibilities of financial support for adjustment of workplaces. Employers are also unaware of the fact that persons with disabilities make good and productive employee. They bring different experiences and perspectives which provides good working environment and better relations in workplace.

In order to eliminate this problems and to achieve higher employment rate of persons with disabilities, employers should be better familiarized with this issues and opportunities so that the available financial support can be properly utilized and directed to the increase of the employment of persons with disabilities.

As stated, persons with disabilities are in extremely vulnerable position on the Croatian labour market so it is of great importance to pay special attention to the problems of their unemployment. So they need services which will improve their access into the labour market. Clearly, there is a need for training of persons with disabilities. Besides the fact that this target group should be educated for modern technologies and occupations which are needed on the labour market, through this grant scheme persons with disabilities will be included in “on the job trainings” by which the real working environment will be simulated. This will contribute to the increase of their motivation and adaptability. This measure will not only be precious for their social activation, higher self-confident and self-esteem, higher level of competitiveness in their everyday life, but it will also contribute to society in general, in the sense of gaining financial independence. They will no longer be dependent on social benefits. In order to strengthen their position in the labour market it is necessary to meet their specific needs by combining educational and rehabilitation activities, activities of civil society organizations and institutions acting together on the labour market.

The grant scheme is in line with priorities stressed in Joint Memorandum on Social Inclusion of the Republic of Croatia (JIM)6, Joint Assessment of the Employment Policy Priorities of the Republic of Croatia (JAP)7 and National Employment Promotion Plan 2011-20128. One of the main priorities defined in JAP is to

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5 http://www.hzjz.hr/epidemiologija/kron_mas/invalidi10.pdf
7 http://ec.europa.eu/social/BlobServlet?docId=1910&langId=en
implement more effectively the current programmes for the vulnerable groups in the labour market and to expand them.

The grant scheme is also in line with following national documents: National strategy of equalization of possibilities for persons with disabilities from the year 2007 till the year 2015\(^9\) and National Plan for Fight against Discrimination 2008 – 2013\(^{10}\).

1.2. OBJECTIVES OF THE PROGRAMME AND PRIORITY ISSUES

The **global objective** of this Call for Proposals is to increase employment opportunities and to promote social inclusion of persons with disabilities.

The **specific objective(s)** of this Call for Proposals is to increase employability of persons with disabilities and to support their integration into the labour market through developing and implementing tailor made programmes and through adjustment of workplaces for persons with disabilities.

PRIORITY ISSUES:

The priorities of the Grant Scheme will be as follows:

1. To support access to employment through education, occupational training and social inclusion workshops for persons with disabilities in order to integrate them into labour market;
2. To raise the awareness of general public on rights and issues of persons with disabilities and employers’ awareness on advantages in employing persons with disabilities in order to achieve their equal participation in the labour market.

The target groups for this Call for Proposals are:

- unemployed persons with disabilities;
- potential employers of persons with disabilities.

Notes:

Maximum score can only be allocated to proposals which address counties with highest unemployment rates\(^{11}\) (see section 2.3, Step 1, Relevance of the Action Evaluation Grid, point 1.2)

Maximum score can only be allocated to proposals which specifically include target groups who are at the same time members of national minorities (see section 2.3, Step 1, *Relevance of the Action Evaluation Grid*, point 1.3).

Projects have to contribute to the fulfilment of the objectives of this call, measured by, among others, at least one of the following indicators and its sub-indicators\(^{12}\):

\(^9\) [http://www.google.hr/url?sa=t&rct=j&q=&esrc=s&frm=1&source=web&cd=1&ved=0CCAQFjAA&url=http%3A%2F%2Fpublic.mzos.hr%2Ffgs.axd%3Fid%3D16886&ei=gXerUKafEuTO4QTQk4DwDQ&usg=AFQjCNGBhOimdlSTywRMqD0rXU1542QF1RA&sig2=mZF3pAo7OFPYMATItv3d4nA](http://www.google.hr/url?sa=t&rct=j&q=&esrc=s&frm=1&source=web&cd=1&ved=0CCAQFjAA&url=http%3A%2F%2Fpublic.mzos.hr%2Ffgs.axd%3Fid%3D16886&ei=gXerUKafEuTO4QTQk4DwDQ&usg=AFQjCNGBhOimdlSTywRMqD0rXU1542QF1RA&sig2=mZF3pAo7OFPYMATItv3d4nA)

\(^10\) [http://www.vlada.hr/hr/content/download/64970/921173/file/44_10_a.pdf](http://www.vlada.hr/hr/content/download/64970/921173/file/44_10_a.pdf)

\(^11\) An unemployment rate is used as an indicator for selection of these regions. The counties where unemployment rate is more than 50% higher than average unemployment rate in the country (Situation as on 31 March 2011) would be at around 28%. According to latest official data these counties are : Brod-Posavina County, Virovitica-Podravina County, Vukovar-Srijem, Sisak-Moslavina County, Bjelovar-Bilogora County, Osijek-Baranja County (Source: Croatian Bureau of Statistics, Statistical Information 2012, page 81, table named “Persons in Employment and Unemployment rate (review by counties), available on: [http://www.dzs.hr/](http://www.dzs.hr/))

\(^12\)
1. Number of persons with disabilities project beneficiaries, divided by gender

Out of them:

   a. Number of Roma divided by gender
   b. Number of other minorities divided by gender
   c. Number of women in the prime-age group (25-49)
   d. Number of older women age 49 +

2. Number of persons with disabilities project beneficiaries who obtained diploma / certificate (formal/non formal) through participating in project activities, divided by gender

Out of them:

   a. Number of Roma divided by gender
   b. Number of other minorities divided by gender
   c. Number of women in the prime-age group (25-49)
   d. Number of older women age 49 +

3. Number of beneficiaries who received professional rehabilitation services, divided by gender

Out of them:

   a. Number of Roma received professional rehabilitation divided by gender
   b. Number of other national minorities who received professional rehabilitation divided by gender

4. Number of target group beneficiaries who acquired job, divided by gender

1.3. FINANCIAL ALLOCATION PROVIDED BY THE CONTRACTING AUTHORITY

The overall indicative amount made available under this Call for Proposals is € 1,440,588. The Contracting Authority reserves the right not to award all available funds. In case additional funds become available, Contracting Authority can award them according to the rules for this Call for Proposals.

Indicative allocation of funds by lot

Lot 1: Development and provision of on the job training programmes for persons with disabilities

   Indicative amount: 800,000 EUR

Lot 2: Awareness raising projects combating stereotypes

   Indicative amount: 240,588 EUR

Lot 3: Social inclusion workshops for persons with disabilities

   Indicative amount: 400,000 EUR

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12 All listed indicators and sub-indicators will be incorporated in Quarterly report template and also at least one indicator and its sub-indicators have to be incorporated in Logical Framework (Annex C).

13 According to the Convention on the Rights of Persons with Disabilities (2006), persons with disabilities include those who have long-term physical, mental, intellectual or sensory impairments which in interaction with various barriers may hinder their full and effective participation in society on an equal basis with others.

14 Professional rehabilitation defined in Article 6, Chapter II, „Act on Professional Rehabilitation and Employment of Persons with Disabilities“ (OG 143/02, 33/05)
If the allocation indicated for a specific lot cannot be used due to insufficient quality or number of proposals received, the Contracting Authority reserves the right to reallocate the remaining funds to another lot.

Size of grants

Any grant requested under this Call for Proposals must fall between the following minimum and maximum amounts:

- minimum amount: € 50,000
- maximum amount: € 150,000

Any grant requested under this Call for Proposals must fall between the following minimum and maximum percentages of total eligible costs of the action:

- Minimum percentage: 70 % of the total eligible costs of the action.
- Maximum percentage: 95 % of the total eligible costs of the action (see also Section 2.1.4).

The balance (i.e. the difference between the total cost of the action and the amount requested from the Contracting Authority) must be financed from sources other than the European Union Budget or the European Development Fund.

2. RULES FOR THIS CALL FOR PROPOSALS

These guidelines set out the rules for the submission, selection and implementation of the actions financed under this Call, in conformity with the Practical Guide to contract procedures for EU external actions, which is applicable to the present call (available on the Internet at this address: http://ec.europa.eu/europeaid/work/procedures/implementation/index_en.htm).

2.1. ELIGIBILITY CRITERIA

There are three sets of eligibility criteria, relating to:

(1) the actors:

- The applicant, i.e. the entity submitting the application form (2.1.1),
- if any, its co-applicant(s) (where it is not specified otherwise the applicant and its co-applicant(s) are hereinafter jointly referred as the "applicants") (2.1.1),
- and, if any, affiliated entity(ies) to the applicant and/or to a co-applicant(s). (2.1.2);

(2) the actions:

Actions for which a grant may be awarded (2.1.4);

(3) the costs:

- types of cost that may be taken into account in setting the amount of the grant (2.1.5).

Where a grant is financed by the European Development Fund, any mention of European Union financing must be understood as referring to European Development Fund financing.
2.1.1. Eligibility of applicants (i.e. applicant and co-applicant(s))

Applicant

(1) In order to be eligible for a grant, the applicant must:

- be legal persons and

- be specific types of organisations such as:
  - non-governmental organisations, non-profit organisations;
  - public sector operators (excluding ministries and government offices), regional and local authorities;
  - international (inter-governmental) organisations as defined by Article 43 of the Implementing Rules to the EC Financial Regulation \(^{16}\);
  - private institutions, private companies provided they do not derive any profit from the grant;
  - regional and local development agencies;
  - cooperatives and

- be established in \(^{17}\) a Member State of the European Union or Albania, Bosnia and Herzegovina, Croatia, Former Yugoslavian Republic of Macedonia (FYROM), Montenegro, Serbia, Turkey and Kosovo under UNSC Resolution 1244/99, countries that are beneficiaries of the European Neighbourhood and Partnership Instrument; Member States of the European Economic Area \(^{18}\): Iceland, Lichtenstein, Norway. This obligation does not apply to international organisations and

- be directly responsible for the preparation and management of the action with the co-applicant(s) and affiliated entity(ies), not acting as an intermediary and

(2) The potential applicant may not participate in calls for proposals or be awarded grants if it is in any of the situations listed in Section 2.3.3 of the Practical Guide to contract procedures for EU external actions (available from the following Internet address: http://ec.europa.eu/europeaid/work/procedures/implementation/index_en.htm);

In Part A, section 3 of the grant application form (‘Declaration by the applicant’), the applicant must declare that the applicant himself, the co-applicant(s) and affiliated entity(ies) are not in any of these situations.

(3) The applicants and, if they are legal entities, the persons who have powers of representation, decision-making or control over them, are informed that, should they be in one of the situations mentioned in:

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\(^{16}\) International organisations are international public-sector organisations set up by intergovernmental agreements as well as specialised agencies set up by them; the International Committee of the Red Cross (ICRC) and the International Federation of National Red Cross and Red Crescent Societies are also recognised as international organisations.

\(^{17}\) To be determined on the basis of the organisation’s statutes, which should demonstrate that it has been established by an instrument governed by the national law of the country concerned and that its head office is located in an eligible country. In this respect, any legal entity whose statutes have been established in another country cannot be considered an eligible local organisation, even if the statutes are registered locally or a ‘Memorandum of Understanding’ has been concluded.


their personal details (name, given name (if natural person), address, legal form and name and given name of the persons with powers of representation, decision-making or control (if legal person)) may be registered in the EWS only or both in the EWS and CED, and communicated to the persons and entities listed in the above-mentioned Decision and Regulation, in relation to the award or the execution of a grant agreement or decision.

The applicant may act individually or with co-applicant(s).

If awarded the Grant contract, the applicant will become the Beneficiary identified as the Coordinator in annex E3h1 (Special conditions). The Coordinator is the main interlocutor of the Contracting Authority. It represents and acts on behalf of any other co-beneficiary (if any) and coordinate the design and implementation of the Action.

Co-applicant(s)

Co-applicant(s) participate in designing and implementing the action, and the costs they incur are eligible in the same way as those incurred by the applicant.

Co-applicant(s) must satisfy the eligibility criteria as applicable to the applicant himself.

Co-applicant(s) must sign the Mandate in Part B section 4 of the grant application form.

If awarded the Grant contract, the co-applicant(s) (if any) will become beneficiaries in the Action (together with the Coordinator)

2.1.2. Affiliated entities

Affiliated entity(ies)

The applicant and its co-applicant(s) may act with affiliated entity(ies)

Only the following entities may be considered as affiliated entities to the applicant and/or to co-applicant(s):

(i) legal entities together forming one entity, including where it is specifically established for the purpose of implementing the action. In this case, the resulting entity may apply as a applicant or co-applicant whereas the other entities as its affiliated entity(ies).

(ii) legal entities having a link with the applicants, notably a legal or capital link, which is neither limited to the action nor established for the sole purpose of its implementation on the condition that they satisfy the eligibility and non-exclusion criteria of an applicant.

If the applicants are awarded a contract, their affiliated entity(ies) will not be become Beneficiary(ies) of the Action and signatory(ies) of the Contract. However, they will participate in the design and in the implementation of the Action and the costs they incur (including those incurred for Implementation Contracts and Financial Support to third parties) may be accepted as eligible costs, provided they comply with all the relevant rules already applicable to the Beneficiary(ies) under the Grant Contract.

Affiliated entity(ies) must satisfy respectively the eligibility criteria as applicable to the applicant and to the co-applicant(s).

Affiliated entity(ies) must sign the affiliated entity(ies) statement in Part B section 5 of the grant application form.
2.1.3. Associates and Contractors

The following entities are not applicant(s) nor affiliated entity(ies) and do not have to sign the "mandate" or "affiliated entities' statement":

- Associates

Other organisations may be involved in the action. Such associates play a real role in the action but may not receive funding from the grant, with the exception of per diem or travel costs. Associates do not have to meet the eligibility criteria referred to in section 2.1.1. Associates must be mentioned in Part B section 6 — ‘Associates of the Applicant participating in the Action’ — of the Grant Application Form.

- Contractors

The grant beneficiaries and their affiliated entities are permitted to award contracts. Associates or affiliated entity(ies) cannot be also contractors in the project. Contractors are subject to the procurement rules set out in Annex IV to the standard grant contract.

2.1.4. Eligible actions: actions for which an application may be made

Definition:

An action is composed of a set of activities.

Duration

The initial planned duration of an action may not be lower than 12 (twelve) months nor exceed 16 (sixteen) months.

Sectors or themes

- on the job training programmes and social inclusion workshops for persons with disabilities
- combating stereotypes on employment of persons with disabilities

Location

Actions must take place in Republic of Croatia.

Types of action

This grant scheme will finance the projects whose goal is to improve the target group's overall employability potential.

The support will be provided for those projects which will develop and provide on the job training programmes in means of provision of training and work-related practice which will enhance skills and competences of persons with disabilities in the real working environment. Also, development and provision of all kinds of social inclusion workshops will be supported. Moreover, the support will mainly be provided to the projects of those applicants who are planning to employ persons with disabilities, and need the support in architectural and technical adjustment of workplace, if related with on the job training programme. Also, support will be given to the projects focused on promotion of possibilities and advantages of employing persons with disabilities, introducing wider society and employers on the rights, issues and needs of persons with disabilities, and also to the promotion of good practice related to the employment of persons with disabilities.
The projects under **Lot 1** are aimed to develop and provide on the job training programmes which would enable persons with disabilities to acquire additional skills and competences through simulation of real work environment in order to increase their competitiveness on the labour market.

The projects under **Lot 2** are aimed to promote better understanding of public as well as employers about possibilities of employing persons with disabilities, but also to better understand the rights, issues and needs of persons with disabilities.

The projects under **Lot 3** are aimed to provide “first step” for inclusion of persons with disabilities into the labour market and society, by organizing workshops (working, creative, promo, psychosocial) which would help persons with disabilities to activate and motivate themselves by increasing their social competences and self esteem level.

The following types of action are ineligible:

- actions concerned only or mainly with individual sponsorships for participation in workshops, seminars, conferences and congresses;
- actions concerned only or mainly with individual scholarships for studies or training courses;
- actions concerned wage subsidies and other direct financial support tools to the third parties;
- one-off actions such as conferences, round tables, seminars or similar events. These actions can only be funded if they form part of a wider project. For this purpose, preparatory activities for a conference and the publication of proceedings do not by themselves constitute such a wider project;
- actions consisting solely of the development of strategies, plans or other similar documents;
- actions consisting exclusively or primarily of capital investments, such as land, buildings, vehicles;
- actions consisting solely of research actions;
- actions linked to political and religious activities;
- charitable donations;
- loans to other organisations or individuals;
- profit-making activities;
- actions related to establishing of a private company.

**Types of activity**

**Lot 1**

Development and provision of on the job training programmes for persons with disabilities

- needs assessment for developing skills of people belonging to the target group, definition of skills/competence profile needed for a job;
- provision of psycho-social empowerment and training in soft skills (communication, decision making, team work, self-esteem, assertiveness, initiative and entrepreneurial skills);
- design of tailor made on the job training programmes (theoretical and practical curriculum) corresponding the occupation complexity, previous knowledge, education and experience of the target group;
- provision of on the job training programmes;
- architectural adjustment of workplace (removal of architectural barriers);
- technical adjustment of work conditions (insurance of technical equipment which facilitates implementation of tasks in line to type and degree of disability).
Lot 2
Awareness raising projects combating stereotypes
- anti-stigma campaigns;
- educational or informational activities/campaigns directed to general public, employers or to mass-media, NGOs, institutions, etc. (organisation of public events, round tables, forums, workshops, filming videos, etc…);
- media campaign;
- identification and promotion of good practices related to employment and self-employment of persons with disabilities.

Lot 3
Social inclusion workshops for persons with disabilities
- Design and provision of working/creative/promo/psychosocial workshops programme with necessary adaptation, according to the type of disability;
- Design and provision of “job activation” workshops programme aimed to increase social competences and communication skills of inactive persons with disabilities adopted to the needs and possibilities of PWD;
- Design and provision of voluntary based work programme- inclusion of inactive persons with disabilities in regular working activities of organization.

The list of types of activity is not exhaustive, but only illustrative and appropriate activities that are not mentioned above will also be considered for support.

For those participants who must travel outside their place of residence, or use public transportation, travel expenses may be covered.

Purchase of furniture, equipment, adaptation and modernisation of existing infrastructures which is necessary for achieving the objectives of the project may not exceed 14% of the total eligible costs of the action.

Financial support to third parties

Applicants may not propose financial support to third parties.

Visibility

Applicants must comply with the objectives and priorities and guarantee the visibility of the EU financing (see the Communication and Visibility Manual for EU external actions specified and published by the European Commission at http://ec.europa.eu/europeaid/work/visibility/index_en.htm). Number of applications and grants per applicants

The applicant may not submit more than one application per lot under this Call for Proposals.

The applicant may be a co-applicant or an affiliated entity in another application at the same time.

A co-applicant may not submit more than one application per lot under this Call for Proposals.

A co-applicant may be the applicant or an affiliated entity in another application at the same time.

The affiliated entity(ies) may take part in more than one application.

2.1.5. Eligibility of costs: costs that can be included

Only ‘eligible costs’ can be covered by a grant. The categories of costs that are eligible and non-eligible are indicated below. The budget is both a cost estimate and a ceiling for ‘eligible costs’.

The reimbursement of eligible costs may be based on any or a combination of the following forms:
− actual costs incurred by the Beneficiary(ies) and affiliated entity(ies)
− one or more simplified cost options.

Simplified cost options may take the form of:

− **unit costs**: covering all or certain specific categories of eligible costs which are clearly identified in advance by reference to an amount per unit.

− **lump sums**: covering in global terms all or certain specific categories of eligible costs which are clearly identified in advance.

− **flat-rate financing**: covering specific categories of eligible costs which are clearly identified in advance by applying a percentage fixed ex ante.

The amounts or rates have to be based on estimates using objective data such as statistical data or any other objective means or with reference to certified or auditable historical data of the applicants or the affiliated entity(ies). The methods used to determine the amounts or rates of unit costs, lump sums or flat-rates must comply with the criteria established in Annex K, and especially ensure that the costs correspond fairly to the actual costs incurred by the Grant Beneficiary(ies) and affiliated entity(ies), are in line with their accounting practices, no profit is made and the costs are not already covered by other sources of funding (no double funding). Refer to Annex K for directions and a checklist of controls to assess the minimum necessary conditions that provide reasonable assurance for the acceptance of the proposed amounts.

The applicant proposing this form of reimbursement, must clearly indicate in worksheet no.1 of Annex B, each heading/item of eligible costs concerned by this type of financing, i.e. add the reference in capital letters to "UNIT COST" (per month/flight etc), "LUMPSUM" or "FLAT RATE" in the Unit column. (see example in Annex K)

Additionally in Annex B, in the second column of worksheet no.2, "Justification of the estimated costs" per each of the corresponding budget item or heading the applicant must:

− describe the information and methods used to establish the amounts of unit costs, lump sums and/or flat-rates, to which costs they refer, etc.

− clearly explain the formulas for calculation of the final eligible amount

− identify the beneficiary who will use the simplified cost option (in case of affiliated entity, specify first the beneficiary), in order to verify the maximum amount per each beneficiary (which includes if applicable simplified cost options of its affiliated entity(ies))

At contracting phase, the Contracting Authority decides whether to accept the proposed amounts or rates on the basis of the provisional budget submitted by the applicant, by analysing factual data of grants carried out by the applicant or of similar actions and by performing checks established by Annex K.

The total amount of financing on the basis of simplified cost options that can be authorised by the Contracting Authority for any of the applicants individually (including simplified cost options proposed by their own affiliated entities) cannot exceed EUR 60 000 (the indirect costs are not taken into account).

Recommendations to award a grant are always subject to the condition that the checks preceding the signing of the contract do not reveal problems requiring changes to the budget (such as arithmetical errors, etc.).

19 Examples:- for staff costs: number of hours or days of work * hourly or daily rate pre-set according to the category of personnel concerned;— for travel expenses: distance in km * pre-set cost of transport per km; number of days * daily allowance pre-set according to the country;— for specific costs arising from the organization of an event: number of participants at the event * pre-set total cost per participant etc.
inaccuracies, unrealistic costs and ineligible costs). The checks may give rise to requests for clarification and may lead the Contracting Authority to impose modifications or reductions to address such mistakes or inaccuracies. It is not possible to increase the grant or the percentage of EU co-financing as a result of these corrections.

It is therefore in the applicant’s interest to provide a **realistic and cost-effective budget.**

**Eligible direct costs**

To be eligible under the Call for Proposals, costs must comply with the provisions of Article 14 of the General Conditions to the Standard Grant Contract (see Annex G of the Guidelines), with the exception of point 14.9 derogated by the Article 7.2.1 of Standard grant contract.

**Contingency reserve**

The budget may include a contingency reserve not exceeding 5% of the estimated direct eligible costs. It can only be used with the **prior written authorisation** of the Contracting Authority.

**Eligible indirect costs**

The indirect costs incurred in carrying out the action may be eligible for flat-rate funding, but the total must not exceed 7% of the estimated total eligible direct costs. Indirect costs are eligible provided that they do not include costs assigned to another budget heading in the standard grant contract. The applicant may be asked to justify the percentage requested before the contract is signed. However, once the flat rate has been fixed in the special conditions of the standard grant contract, no supporting documents need to be provided.

If any of the applicants or affiliated entity(ies) is in receipt of an operating grant financed by the EU, it may not claim indirect costs on its incurred costs within the proposed budget for the action.

**Contributions in kind**

Contributions in kind mean the provision of goods or services to a Beneﬁciary(ies) or afﬁliated entity(ies) free of charge by a third party. As contributions in kind do not involve any expenditure for a Beneﬁciary(ies) or afﬁliated entity(ies), they are not eligible costs.

Contributions in kind may not be treated as co-financing. However, if the description of the action as proposed includes contributions in kind, the contributions have to be made.

**Ineligible costs**

In line with the provisions of Article 34 (3), Article 152 of the IPA Implementing Regulation and the Commission Regulation (EU) no 80/2010 amending Regulation implementing Council Regulation (EC) No 1085/2006 establishing an instrument for pre-accession assistance (IPA), the following expenditure shall not be eligible for funding under the programme:

a) taxes, including value added taxes, unless they are not recoverable by any means and it is established that they are borne by the final beneﬁciary;
b) customs and import duties, or any other charges;
c) purchase, rent or leasing of land and existing buildings, unless the rent or leasing is exclusively related to the period of co-financing of the operation, and that it is preferable to other solutions in terms of the best value for money;
d) ﬁnes, ﬁnancial penalties and expenses of litigation;
e) operating costs, unless the operating costs relate exclusively to the period of co-financing of the operation;
f) second hand equipment;
g) bank charges; with the exception of costs relating to bank guarantee or comparable surety to be lodged by the beneﬁciary of the grant;
h) conversion costs, charges and exchange losses associated with any of the component specific euro accounts, as well as other purely financial expenses;
i) contributions in kind;
j) maintenance and rental costs, unless the rental costs relate exclusively to the period of co-financing of the operation;
k) depreciation costs for the infrastructure, unless the following cumulative conditions are met:
   i. no national or Community grants have contributed to the purchase of the related investment;
   ii. the depreciation costs are calculated with the relevant applicable national accountancy rules;
   iii. the costs relate exclusively to the period of co-financing of the operation concerned.

Fees for civil servants or other public employees of central or local administration of the beneficiary country will be considered ineligible unless the prior approval of the Contracting Authority has been obtained.

Civil servants or other public employees of central or local administrations which participate under this call for proposals as an applicant or co-applicant(s) or affiliated entity(ies) may not receive fees for their contribution to the action other than their salaries in the respective institution. The salaries of the civil servants or other public employees of the central and local administrations may be presented as co-financing contribution by the applicant or co-applicants.

### 2.2. HOW TO APPLY AND THE PROCEDURES TO FOLLOW

Prior registration in PADOR for this Call for Proposals is not obligatory. Information in PADOR will not be drawn upon in the present Call.

#### 2.2.1. Concept Note content

Applications must be submitted in accordance with the Concept Note instructions in the Grant Application Form annexed to these Guidelines (Annex A).

Applicants must apply in English.

In the Concept Note, applicants must only provide an estimate of the amount of contribution requested from the Contracting Authority and an indicative percentage of that contribution in relation to the total amount of the Action. Only the applicant invited to submit a full application in the second phase will be required to present a detailed budget. The elements outlined in the Concept Note may not be modified by the applicant in the full application form. The EU contribution may not vary from the initial estimate by more than 20%.

Applicants are free to adapt the percentage of co-financing required within the minimum and maximum amount and percentages of co-financing, as laid down in these Guidelines in section 1.3. Own contributions by the applicants can be replaced by other donors' contributions at any time.

Any error or major discrepancy related to the points listed in the Concept Note instructions may lead to the rejection of the Concept Note.

Clarifications will only be requested when information provided is unclear and thus prevents the Contracting Authority from conducting an objective assessment.

Hand-written Concept Notes will not be accepted.

Please note that only the Concept Note form will be evaluated. It is therefore of utmost importance that this document contain ALL relevant information concerning the action. No additional annexes should be sent.
### 2.2.2. Where and how to send Concept Notes

The Concept Note together with the Checklist for the Concept Note (Part A section 2 of the grant application form) and the Declaration by the applicant for the Concept Note (Part A section 3 of the grant application form) must be submitted in one original and 3 copies in A4 size, each bound.

An electronic version of the Concept Note must also be submitted. A CD-Rom with the Concept Note in electronic format will be included, along with the paper version, in a sealed envelope as described below. The electronic file must contain **exactly the same** application as the paper version enclosed.

Where applicants send several different Concept Notes (if allowed to do so by the Guidelines of the Call), each one must be sent separately.

The outer envelope must bear the **reference number and the title of the call for proposals**, together with the lot number and title, the full name and address of the applicant, and the words ‘Not to be opened before the opening session’ and “Ne otvarati prije sastanka za otvaranje ponuda”.

Concept Notes must be submitted in a sealed envelope by registered mail, private courier service or by hand-delivery (a signed and dated certificate of receipt will be given to the deliverer) to the address below:

- **Postal address**
  - Croatian Employment Service
  - (Hrvatski zavod za zapošljavanje)
  - Service for Financing and Contracting of EU Projects
  - (Služba za financiranje i ugovaranje projekata EU)
  - Ulica grada Vukovara 70/3
  - 10 000 Zagreb
  - Croatia

- **Address for hand delivery or by private courier service**
  - Croatian Employment Service
  - (Hrvatski zavod za zapošljavanje)
  - Service for Financing and Contracting of EU Projects
  - (Služba za financiranje i ugovaranje projekata EU)
  - Ulica grada Vukovara 70/3
  - 10 000 Zagreb
  - Croatia

Concept Notes sent by any other means (e.g. by fax or by e-mail) or delivered to other addresses will be rejected.

**Applicants must verify that their Concept Note is complete using the Checklist for Concept Note (Part A section 2 of the grant application form). Incomplete concept notes may be rejected.**

### 2.2.3. Deadline for submission of Concept Notes

The deadline for the submission of Concept Notes is 16 September 2013 as evidenced by the date of dispatch, the postmark or the date of the deposit slip. In the case of hand-deliveries, the deadline for receipt is at 15:30 hours Zagreb local time as evidenced by the signed and dated receipt. Any Concept Note submitted after the deadline will be rejected.

However, for reasons of administrative efficiency, the Contracting Authority may reject any Concept Note sent in due time but received after the effective date of approval of the Concept Note evaluation (see indicative calendar under section 2.5.2)
2.2.4. Further information about Concept Notes

An information session on this Call for Proposals will be held prior to the deadline for the submission of concept notes. For further information, please refer to: http://www.hzz.hr/dfc/’.

Questions may be sent by e-mail or by fax no later than 21 days before the deadline for the submission of concept notes to the address(es) below, indicating clearly the reference of the Call for Proposals:

E-mail address: cesdfc@hzz.hr
Fax: +385 1 640 1901

The Contracting Authority has no obligation to provide clarifications to questions received after this date.

Replies will be given no later than 11 days before the deadline for submission of Concept Notes.

To ensure equal treatment of applicants, the Contracting Authority cannot give a prior opinion on the eligibility of applicants, or affiliated entity(ies), an action or specific activities.

Questions that may be relevant to other applicants, together with answers and other important notices in the course of the evaluation procedure will be published on the EuropeAid website https://webgate.ec.europa.eu/europeaid/online-services/index.cfm?do=publi.welcome and on www.hzz.hr/dfc/, as the need arises. It is therefore advisable to consult the abovementioned website regularly in order to be informed of the questions and answers published.

All questions related to PADOR registration should be addressed to the PADOR help desk:

Europeaid-pador@ec.europa.eu

2.2.5. Full Application forms

An applicant invited to submit a full application form following pre-selection of their Concept Note must do so using Part B of the application form annexed to these Guidelines (Annex A). Applicants should then keep strictly to the format of the application form and fill in the paragraphs and pages in order.

The elements outlined in the Concept Note cannot be modified by the applicant in the full application form. The EU contribution may not vary from the initial estimate by more than 20%, although applicants are free to adapt the percentage of co-financing required within the minimum and maximum amount and percentages of co-financing, as laid down in these Guidelines under section 1.3.

Applicants must submit their applications in the same language as their Concept Note.

Please complete the full application form carefully and as clearly as possible so that it can be assessed properly.

Any error related to the points listed in the Checklist (Part B, Section 7 of the Grant Application form) or any major inconsistency in the full application form (e.g. if the amounts in the budget worksheets are inconsistent) may lead to the rejection of the application.

Clarifications will only be requested when information provided is unclear and thus prevents the Contracting Authority from conducting an objective assessment.

Hand-written applications will not be accepted.

Please note that only the full application form and the published annexes which have to be filled in (budget, logical framework) will be transmitted to the evaluators (and assessors, if used). It is therefore of utmost importance that these documents contain ALL the relevant information concerning the action. No supplementary annexes should be sent.
2.2.6. Where and how to send Full Application forms

Applications must be submitted in a sealed envelope by registered mail, private courier service or by hand-delivery (a signed and dated certificate of receipt will be given to the deliverer) to the address below:

Postal address

Croatian Employment Service
(Hrvatski zavod za zapošljavanje)
Service for Financing and Contracting of EU Projects
(Služba za financiranje i ugovaranje projekata EU)
Ulica grada Vukovara 70/3
10 000 Zagreb
Croatia

Address for hand delivery and by private courier service

Croatian Employment Service
(Hrvatski zavod za zapošljavanje)
Service for Financing and Contracting of EU Projects
(Služba za financiranje i ugovaranje projekata EU)
Ulica grada Vukovara 70/3.
10 000 Zagreb
Croatia

Applications sent by any other means (e.g. by fax or by e-mail) or delivered to other addresses will be rejected.

Applications must be submitted in one original and 3 copies in A4 size, each bound. The full application form, budget and logical framework must also be supplied in electronic format (CD-Rom) in a separate and single file (i.e. the full application form must not be split into several different files). The electronic file must contain exactly the same application as the paper version.

The Checklist (Section 7 of Part B of the grant application form) and the Declaration by the applicant (Section 8 of Part B of the grant application form) must be stapled separately and enclosed in the envelope

Where applicants send several different applications (if allowed to do so by the Guidelines of the Call), each one must be sent separately.

The outer envelope must bear the reference number and the title of the Call for Proposals, together with the number and title of the lot, the full name and address of the applicant, and the words ‘Not to be opened before the opening session’ and “Ne otvarati prije sastanka za otvaranje ponuda”.

Applicants must verify that their application is complete using the checklist (Section 7 of Part B of the grant application form). Incomplete applications may be rejected.

2.2.7. Deadline for submission of Full Application forms

The deadline for the submission of applications will be indicated in the letter sent to the applicants whose application has been pre-selected. Please note that deadline for submission of Full Application Form will be minimum 45 days after invitation for its submission.

However, for reasons of administrative efficiency, the Contracting Authority may reject any application sent in due time but received after the date of approval of evaluation report for full applications (see indicative calendar under Section 2.5.2)
2.2.8. **Further information about Full Application forms**

Questions may be sent by e-mail or by fax no later than 21 days before the deadline for the submission of applications to the addresses listed below, indicating clearly the reference of the Call for Proposals:

E-mail address: cesdfc@hzz.hr

Fax: +385 1 640 1901

The Contracting Authority has no obligation to provide clarifications to questions received after this date. Replies will be given no later than 11 days before the deadline for the submission of applications.

To ensure equal treatment of applicants, the Contracting Authority cannot give a prior opinion on the eligibility of applicants, affiliated entity(ies), or an action.

No individual replies will be given to questions. All questions and answers as well as other important notices to applicants during the course of the evaluation procedure, will be published on the website [https://webgate.ec.europa.eu/europeaid/online-services/index.cfm?do=publi.welcome](https://webgate.ec.europa.eu/europeaid/online-services/index.cfm?do=publi.welcome) and on [www.hzz.hr/dfc](http://www.hzz.hr/dfc). It is therefore advisable to consult the abovementioned website regularly in order to be informed of the questions and answers published.
2.3. **EVALUATION AND SELECTION OF APPLICATIONS**

Applications will be examined and evaluated by the Contracting Authority with the possible assistance of external assessors. All actions submitted by applicants will be assessed according to the following steps and criteria.

If the examination of the application reveals that the proposed action does not meet the eligibility criteria stated in paragraph 2.1, the application will be rejected on this sole basis.

**(1) STEP 1: OPENING & ADMINISTRATIVE CHECKS AND CONCEPT NOTE EVALUATION**

The following will be assessed:

- Compliance with the submission deadline. If the deadline has not been met, the application will automatically be rejected.

- The Concept Note satisfies all the criteria specified in points 1-5 of the Checklist (Section 2 of Part A of the grant application form). If any of the requested information is missing or is incorrect, the application may be rejected on that sole basis and the application will not be evaluated further.

The Concept Notes that pass the first administrative check will be evaluated on the relevance and design of the proposed action.

The Concept Note will receive an overall score out of 50 using the breakdown in the evaluation grid below. The evaluation will also check on compliance with the instructions on the Concept Note, which can be found in Part A of the Application Form.

The evaluation criteria are divided into headings and subheadings. Each subheading will be given a score between 1 and 5 as follows: 1 = very poor; 2 = poor; 3 = adequate; 4 = good; 5 = very good.
### 1. Relevance of the action

**Scores**

<table>
<thead>
<tr>
<th>Sub-score</th>
<th>30</th>
</tr>
</thead>
</table>

#### 1.1 How relevant is the proposal to the objectives and priorities of the Call for Proposals?*

Note: A score of 5 (very good) can only be allocated to the projects that will be implemented in counties with the highest unemployment rates\(^{20}\). This note is applicable to each Lot.

<table>
<thead>
<tr>
<th>Sub-score</th>
<th>5x2**</th>
</tr>
</thead>
</table>

#### 1.2 How relevant to the particular needs and constraints of the target country(ies) or region(s) is the proposal (including synergy with other EU initiatives and avoidance of duplication)?

<table>
<thead>
<tr>
<th>Sub-score</th>
<th>5x2*</th>
</tr>
</thead>
</table>

#### 1.3 How clearly defined and strategically chosen are those involved (final beneficiaries, target groups)? Have their needs been clearly defined and does the proposal address them appropriately?

Note: A score 5 (very good) can only be allocated to proposals which specifically include target groups who are at the same time members of national minorities. This note is applicable to each target group, except potential employers of persons with disabilities.

<table>
<thead>
<tr>
<th>Sub-score</th>
<th>5</th>
</tr>
</thead>
</table>

#### 1.4 Does the proposal contain specific added-value elements, such as environmental issues, promotion of gender equality and equal opportunities, needs of disabled people, rights of minorities and rights of indigenous peoples, or innovation and best practices?

<table>
<thead>
<tr>
<th>Sub-score</th>
<th>5</th>
</tr>
</thead>
</table>

### 2. Design of the action

**Scores**

<table>
<thead>
<tr>
<th>Sub-score</th>
<th>20</th>
</tr>
</thead>
</table>

#### 2.1 How coherent is the overall design of the action?

In particular, does it reflect the analysis of the problems involved, take into account external factors and relevant stakeholders?

<table>
<thead>
<tr>
<th>Sub-score</th>
<th>5x2**</th>
</tr>
</thead>
</table>

#### 2.2 Is the action feasible and consistent in relation to the objectives and expected results?

<table>
<thead>
<tr>
<th>Sub-score</th>
<th>5x2**</th>
</tr>
</thead>
</table>

### TOTAL SCORE

| 50 |

---

\(^{20}\) An unemployment rate is used as an indicator for selection of these regions. The counties where unemployment rate is more than 50% higher than average unemployment rate in the country (situation as on 31 March 2011) would be at around 28%. According to latest official data these counties are Brod-Posavina County, Virovitica-Podravina County, Vukovar-Srijem, Sisak-Moslavina County, Bjelovar-Bilogora County, Osijek-Baranja County (Source: Croatian Bureau of Statistics, Statistical Information 2012, page 81, table named “Persons in Employment and Unemployment rate (review by counties), available on: [http://www.dzs.hr/](http://www.dzs.hr/) )
*Note: A score of 5 (very good) will only be allocated if the proposal specifically addresses more than the required minimum number of priorities as indicated in Section 1.2 (Objectives of the programme) of these guidelines.

** these scores are multiplied by 2 because of their importance

Once all Concept Notes have been assessed, a list will be drawn up with the proposed actions ranked according to their total score.

First, only the Concept Notes with a score of at least 30 will be considered for pre-selection.

Secondly, the number of Concept Notes will be reduced, taking account of the ranking, to the number of Concept Notes whose total aggregate amount of requested contributions is equal to at least 200% of the available budget for this Call for Proposals. The amount of requested contributions of each concept note will be based on the indicative financial envelopes for each lot.

After the evaluation of Concept Notes, the Contracting Authority will send letters to all applicants, indicating whether their application was submitted by the deadline, informing them of the reference number they have been allocated, whether the Concept Note was evaluated and the results of that evaluation. The pre-selected applicants will subsequently be invited to submit full applications.

(2) STEP 2: EVALUATION OF THE FULL APPLICATION

First, the following will be assessed:

- Compliance with the submission deadline. If the deadline has not been met, the application will automatically be rejected.

- The full application form satisfies all the criteria specified in points 1-9 of the Checklist (Section 7 of Part B of the grant application form). If any of the requested information is missing or is incorrect, the application may be rejected on that sole basis and the application will not be evaluated further.

The quality of the applications, including the proposed budget and capacity of the applicants and affiliated entity(ies), will be evaluated using the evaluation criteria in the evaluation grid below. There are two types of evaluation criteria: selection and award criteria.

** The selection criteria** help to evaluate the applicant(s)'s and affiliated entity(ies) operational capacity and the applicant's financial capacity and to ensure that they:

- have stable and sufficient sources of finance to maintain their activity throughout the proposed action and, where appropriate, to participate in its funding;

- have the management capacity, professional competencies and qualifications required to successfully complete the proposed action. This also applies to any affiliated entity(ies) of the applicants.

** The award criteria** help to evaluate the quality of the applications in relation to the objectives and priorities, and to award grants to projects which maximise the overall effectiveness of the Call for Proposals. They help to select applications which the Contracting Authority can be confident will comply with its objectives and priorities. They cover the relevance of the action, its consistency with the objectives of the Call for Proposals, quality, expected impact, sustainability and cost-effectiveness.

**Scoring:**

The evaluation grid is divided into sections and subsections. Each subsection of sections 1 of the evaluation grid will be assessed on whether the criteria has been fulfilled or not. Each subsection of sections 2, 3, 4 and 5 will be given a score between 1 and 5 as follows: 1 = very poor; 2 = poor; 3 = adequate; 4 = good; 5 = very good.
## Evaluation Grid

<table>
<thead>
<tr>
<th>Section</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1. Financial and operational capacity</strong></td>
<td><strong>Yes/No</strong></td>
</tr>
<tr>
<td>1.1 Do the applicants and, if applicable, affiliated entity(ies) have sufficient experience of project management?</td>
<td></td>
</tr>
<tr>
<td>1.2 Do the applicants and, if applicable, affiliated entity(ies) have sufficient technical expertise? (especially knowledge of the issues to be addressed.)</td>
<td></td>
</tr>
<tr>
<td>1.3 Do the applicants and, if applicable, affiliated entity(ies) have sufficient management capacity? (including staff, equipment and ability to handle the budget for the action)?</td>
<td></td>
</tr>
<tr>
<td>1.4 Does the applicant have stable and sufficient sources of finance?</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Maximum Score</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2. Relevance of the action</strong></td>
<td>30</td>
</tr>
</tbody>
</table>

*Score transferred from the Concept Note evaluation*

<p>| |</p>
<table>
<thead>
<tr>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>3. Effectiveness and feasibility of the action</strong></td>
</tr>
<tr>
<td>3.1 Are the activities proposed appropriate, practical, and consistent with the objectives and expected results?</td>
</tr>
<tr>
<td>3.2 Is the action plan clear and feasible?</td>
</tr>
<tr>
<td>3.3 Does the proposal contain objectively verifiable indicators for the outcome of the action? Is any evaluation planned?</td>
</tr>
<tr>
<td>3.4 Is the co-applicant(s)'s and affiliated entity(ies)'s level of involvement and participation in the action satisfactory?</td>
</tr>
</tbody>
</table>

<p>| |</p>
<table>
<thead>
<tr>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>4. Sustainability of the action</strong></td>
</tr>
<tr>
<td>4.1 Is the action likely to have a tangible impact on its target groups?</td>
</tr>
<tr>
<td>4.2 Is the proposal likely to have multiplier effects? (Including scope for replication, extension and information sharing.)</td>
</tr>
<tr>
<td>4.3 Are the expected results of the proposed action sustainable?:</td>
</tr>
<tr>
<td>- financially <em>(how will the activities be financed after the funding ends?)</em></td>
</tr>
<tr>
<td>- institutionally <em>(will structures allowing the activities to continue be in place at the end)</em></td>
</tr>
</tbody>
</table>
of the action? Will there be local ‘ownership’ of the results of the action?)

- at policy level (where applicable) *(what will be the structural impact of the action — e.g. will it lead to improved legislation, codes of conduct, methods, etc?)*
- environmentally (if applicable) *(will the action have a negative/positive environmental impact?)*

<table>
<thead>
<tr>
<th>5. Budget and cost-effectiveness of the action</th>
<th>15</th>
</tr>
</thead>
<tbody>
<tr>
<td>5.1 Are the activities appropriately reflected in the budget?</td>
<td>5x2*</td>
</tr>
<tr>
<td>5.2 Is the ratio between the estimated costs and the expected results satisfactory?</td>
<td>5</td>
</tr>
</tbody>
</table>

Maximum total score 80

*these scores are multiplied by 2 because of their importance

**Note on Section 1. Financial and operational capacity**

If the answer is negative to one or more of the criteria, the application will be rejected.

**Provisional selection**

After the evaluation, a table will be drawn up listing the applications ranked according to their score and within the limits of the funds available. In addition, a reserve list will be drawn up following the same criteria to be used if more funds should become available during the validity period of the reserve list.

(3) **STEP 3: VERIFICATION OF ELIGIBILITY OF THE APPLICANTS AND AFFILIATED ENTITY(IES)**

The eligibility verification, based on the supporting documents requested by the Contracting Authority (see Section 2.4) will **only** be performed for the applications that have been provisionally selected according to their score and within the available financial envelope.

- The Declaration by the applicant (Section 8 of Part B the grant application form) will be cross-checked with the supporting documents provided by the applicant. Any missing supporting document or any incoherence between the Declaration by the applicant and the supporting documents may lead to the rejection of the application on that sole basis.

- The eligibility of applicants, the affiliated entities(ies), and the action will be verified according to the criteria set out in Sections 2.1.1, 2.1.2 and 2.1.3.

Any rejected application will be replaced by the next best placed application in the reserve list that falls within the available financial envelope.

**2.4. SUBMISSION OF SUPPORTING DOCUMENTS FOR PROVISIONALLY SELECTED APPLICATIONS**

An applicant that has been provisionally selected or placed on the reserve list will be informed in writing by the Contracting Authority. It will be requested to supply the following documents in order to allow the
Contracting Authority to verify the eligibility of the applicant, (if any) of the co-applicant(s) and (if any) of their affiliated entity(ies)²¹:

1. The statutes or articles of association of the applicant, (if any) of each co-applicant(s) and (if any) of each affiliated entity(ies)²² Where the Contracting Authority has recognised the applicant’s, or the co-applicant(s)’s, or their affiliated entity(ies)’s eligibility for another call for proposals under the same budget line within 2 years before the deadline for receipt of applications, it should be submitted, instead of the statutes or articles of association, a copy of the document proving their eligibility in a former Call (e.g. a copy of the special conditions of a grant contract received during the reference period), unless a change in legal status has occurred in the meantime²³. This obligation does not apply to international organisations which have signed a framework agreement with the European Commission.

2. A copy of the applicant’s latest accounts (the profit and loss account and the balance sheet for the last financial year for which the accounts have been closed)²⁴. A copy of the latest account is not required from (if any) the co-applicant(s)).

3. Legal entity sheet (see annex D of these Guidelines) duly completed and signed by each of the applicants (i.e. by the applicant and (if any) by each co-applicant(s)), accompanied by the justifying documents requested there. If the applicants have already signed a contract with the Contracting Authority, instead of the legal entity sheet and supporting documents, the legal entity number may be provided, unless a change in legal status occurred in the meantime.

4. A financial identification form of the applicant (not from co-applicant(s)) conforming to the model attached at Annex E of these Guidelines, certified by the bank to which the payments will be made. This bank should be located in the country where the applicant is established. If the applicant has already submitted a financial identification form in the past for a contract where the European Commission was in charge of the payments and intends to use the same bank account, a copy of the previous financial identification form may be provided instead.

Where the requested supporting documents are not uploaded in PADOR they must be supplied in the form of originals, photocopies or scanned versions (i.e. showing legible stamps, signatures and dates) of the said originals. However, the Legal entity sheet and the financial identification form must always be submitted in original.

Where such documents are not in one of the official languages of the European Union or Croatian, a translation into English of the relevant parts of these documents proving the applicant(s)’s eligibility, must be attached and will prevail for the purpose of analysing the application.

Where these documents are in an official language of the European Union other than English it is strongly recommended, in order to facilitate the evaluation, to provide a translation of the relevant parts of the documents, proving the applicants' eligibility, into English.

²¹ No supporting document will be requested for applications for a grant not exceeding EUR 60000.
²² Where the applicant and/or a co-applicant(s) and or an affiliated entity(ies) is a public body created by a law, a copy of the said law must be provided.
²³ To be inserted only where the eligibility conditions have not changed from one call for proposals to the other.
²⁴ This obligation does not apply to natural persons who have received a scholarship or that are in most need in receipt of direct support, nor to public bodies and to international organisations. It does not apply either when the accounts are in practice the same documents as the external audit report already provided pursuant to Section 2.4.2.
If the abovementioned supporting documents are not provided before the deadline indicated in the request for supporting documents sent to the applicant by the Contracting Authority, the application may be rejected.

After verifying the supporting documents, the Evaluation Committee will make a final recommendation to the Contracting Authority, which will decide on the award of grants.

2.5. Notification of the Contracting Authority’s Decision

2.5.1. Content of the decision

The applicant will be informed in writing of the Contracting Authority’s decision concerning their application and, if rejected, the reasons for the negative decision.

An applicant believing that it has been harmed by an error or irregularity during the award process may lodge a complaint. See further Section 2.4.15 of the Practical Guide.

2.5.2. Indicative timetable

<table>
<thead>
<tr>
<th>Event</th>
<th>DATE</th>
<th>TIME*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Information meeting (if any)</td>
<td>To be announced</td>
<td>To be announced</td>
</tr>
<tr>
<td>Deadline for requesting any clarifications from the Contracting Authority</td>
<td>26 August 2013</td>
<td>15:30</td>
</tr>
<tr>
<td>Last date on which clarifications are issued by the Contracting Authority</td>
<td>05 September 2013</td>
<td>-</td>
</tr>
<tr>
<td>Deadline for submission of Concept Notes</td>
<td>16 September 2013</td>
<td>15:30</td>
</tr>
<tr>
<td>Information to applicants on opening, administrative checks and concept note evaluation (Step 1)</td>
<td>16 December 2013*</td>
<td>-</td>
</tr>
<tr>
<td>Invitations to submit Full Application Form</td>
<td>16 December 2013*</td>
<td>-</td>
</tr>
<tr>
<td>Deadline for submission of Full Application Form</td>
<td>30 January 2014*</td>
<td>-</td>
</tr>
<tr>
<td>Information to applicants on the evaluation of the Full Application Form (Step 2)</td>
<td>26 May 2014*</td>
<td>-</td>
</tr>
<tr>
<td>Notification of award (after the eligibility check) (Step 3)</td>
<td>25 July 2014*</td>
<td>-</td>
</tr>
<tr>
<td>Contract signature</td>
<td>25 August 2014*</td>
<td>-</td>
</tr>
</tbody>
</table>

25 An information meeting on this Call for Proposals will be organised prior to the deadline for the submission of concept notes. For further information, please refer to: [http://www.hzz.hr/dfc/](http://www.hzz.hr/dfc/).
Provisional date. All times are in the time zone of the country of the Contracting Authority.

This indicative timetable may be updated by the Contracting Authority during the procedure. In such cases, the updated timetable will be published on the EuropeAid web site https://webgate.ec.europa.eu/europeaid/online-services/index.cfm?do=publi.welcome and on www.hzz.hr/dfc.

2.6. CONDITIONS FOR IMPLEMENTATION AFTER THE CONTRACTING AUTHORITY’S DECISION TO AWARD A GRANT

Following the decision to award a grant, the Beneficiary(ies) will be offered a contract based on the Contracting Authority’s grant contract (see Annex G of these Guidelines). By signing the application form (Annex A of these Guidelines), the applicants agree, if awarded a grant, to accept the contractual conditions of the standard grant contract.

If the successful applicant of a call for proposal is an international organisation then the Contracting Authority’s grant contract (see Annex G of these Guidelines), including the relevant special provisions for international organisations foreseen to that purpose should be used.

Implementation contracts

Where implementation of the action requires the Beneficiary(ies) and its affiliated entity(ies) (if any) to award procurement contracts, it must award the contract to the tenderer offering the best value for money, that is to say, the best price-quality ratio, in compliance with the principles of transparency and equal treatment for potential contractors, care being taken to avoid any conflict of interests. To this end, the Beneficiary must follow the procedures set out in Annex IV to the standard grant contract.
3. LIST OF ANNEXES

DOCUMENTS TO BE COMPLETED

Annex A: Grant Application Form (Word format)
Annex B: Budget (Excel format)
Annex C: Logical Framework (Excel format)
Annex D: Legal Entity Sheet
Annex E: Financial identification form

DOCUMENTS FOR INFORMATION

Annex G: Standard Grant Contract
- Annex II: General conditions applicable to european union-financed grant contracts for external actions
- Annex IV: contract award procedures
- Annex V: standard request for payment
- Annex VI: model narrative and financial report
- Annex VII: model report of factual findings and terms of reference for an expenditure verification of an EU financed grant contract for external action
- Annex VIII: model financial guarantee
- Annex IX: standard template for transfer of ownership of assets

Annex H: Daily allowance rates (Per diem), available at the following address: 
http://ec.europa.eu/europeaid/work/procedures/implementation/index_en.htm

ANNEX J: Information on the tax regime applicable to grant contracts signed under the call.


Project Cycle Management Guidelines